



QUARTERLY TREND STATISTICS

Q2-2016

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in
association
with

International
Distribution of
Electronics
Association



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21	• Quarterly Semiconductor Bookings/Billings	France, UK & Eire, Italy, Nordic, Germany, Switzerland and Austria	€
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22	• Quarterly Total Electronic Component Bookings/Billings	France, UK & Eire, Italy, Nordic, Germany, Switzerland and Austria	€
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23	• Quarterly Passive Component Bookings/Billings	France, UK & Eire, Italy, Nordic, Germany, Switzerland and Austria	US\$
24	• Quarterly Electromechanical & Other Component Bookings/Billings	France, UK & Eire, Italy, Nordic, Germany, Switzerland and Austria	US\$
24	• Quarterly Total Electronic Component Bookings/Billings	France, UK & Eire, Italy, Nordic, Germany, Switzerland and Austria	US\$



CONSOLIDATED QUARTERLY TREND STATISTICS 2012-2015 UK, FRANCE, ITALY, NORDIC and GERMANY

PERIOD: Q2 – 2016 ISSUED: 16th August 2016

Introduction

The International Distribution of Electronics Association is committed to improving communication between member countries and the attached package of statistical data covering Italy, France, UK, Nordic, Germany, Switzerland and Austria. Switzerland and Austrian data has been included from Q3 2015 and has been historically back dated to Q1 2012. This comprises regular quarterly trend information in the same format.

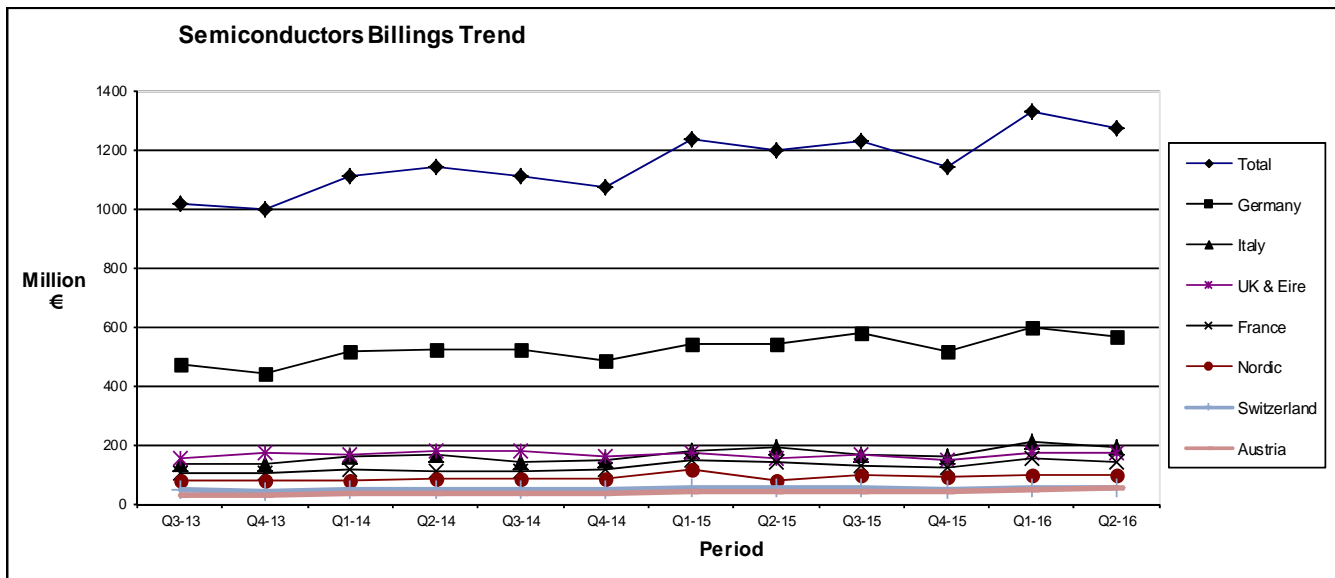
The consolidation has been carried out by *ecsn* (afdec) in the UK and any queries should be addressed to:-

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Email: enquiries@ecsn-uk.org

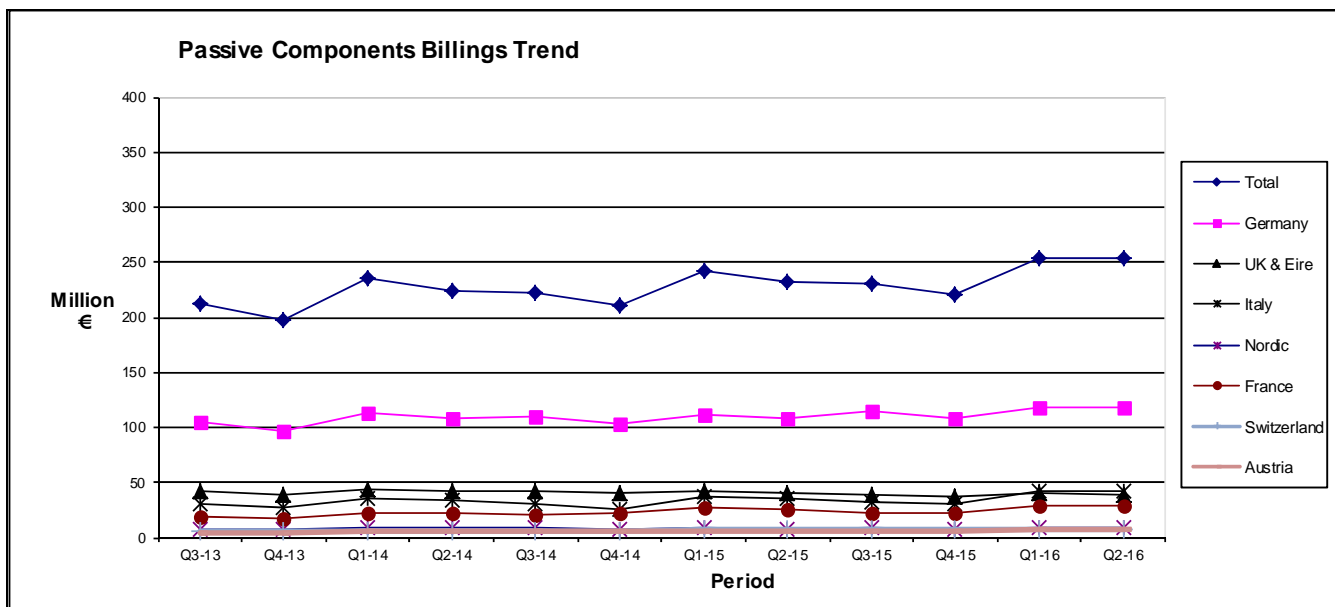
The trend statistics include data compiled by SPDEI (France), ASSODEL (Italy), *ecsn* (UK/Eire & NORDIC) and FBDI (Germany). The numbers shown represent the **actual** sales by member companies so reflect an accurate trend. It should be noted that revisions have been made to the UK, Nordic and Italian data to reflect changes to contributors inputs.

COUNTRY	Association	Approx. DTAM 2015 (Distribution Total Available Market)	Summation of Association Members Returns 2015	Approx. Share of DTAM (Distribution Total Available Market) represented by Association's Members 2015
France	SPDEI	€125 Mill	€15 Mill	75%
UK & Eire	<i>ecsn</i> /afdec	€461 Mill	€227 Mill	84%
Italy	ASSODEL	€199 Mill	€1010 Mill	84%
Nordic	<i>ecsn</i> /afdec	€397 Mill	€31Mill	38%
Germany	FBDI	€420 Mill	€140 Mill	72%
Switzerland	FBDI	€75 Mill	€66 Mill	56%
Austria	FBDI	€40 Mill	€99 Mill	56%

IMPORTANT NOTE: To ensure that exchange rate variations do not confuse the trend, the exchange rates shown are the average 2015 Local currency/€conversion rates. The 2015 average rates are: UK Pound/€0.7264, Danish Krona/€7.4587, Norwegian Krona/€8.9456, Swedish Krona/€9.3591. US \$ to €conversions are made at the average 2015 rate of 1.1103 (0.9007).

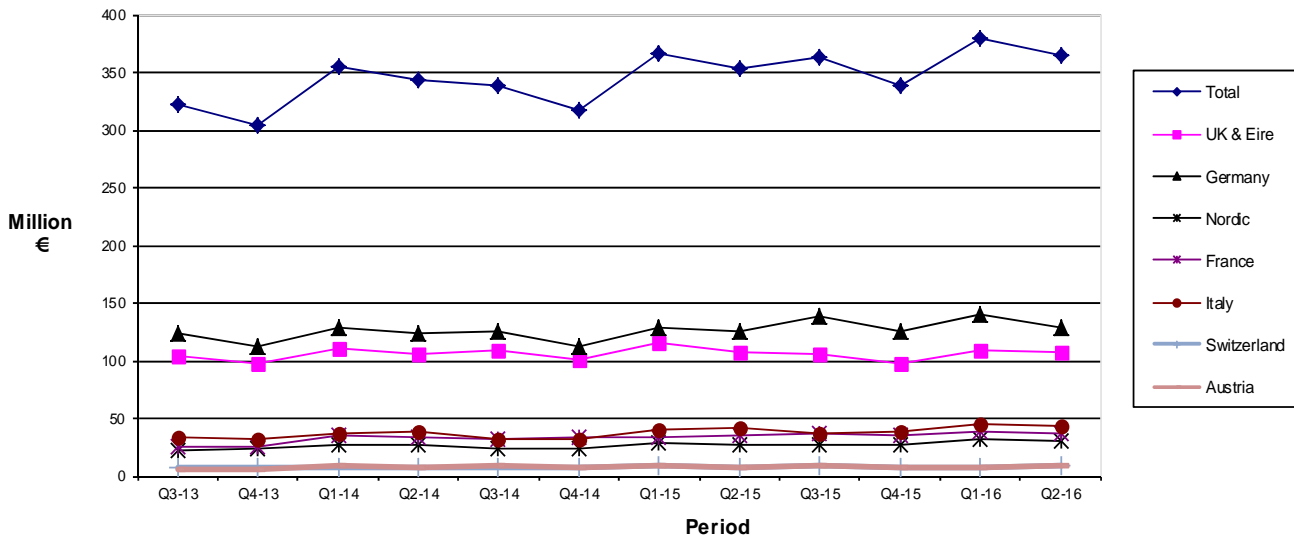


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Total	1015	999	1110	1138	1112	1072	1237	1199	1231	1138	1330	1272
Germany	472	443	513	521	519	483	542	539	580	519	599	567
Italy	136	134	158	163	139	146	176	188	163	162	207	191
UK & Eire	150	171	167	178	178	158	169	155	166	149	174	173
France	104	105	113	111	109	117	145	141	129	125	153	141
Nordic	77	78	79	82	85	87	114	81	100	90	97	96
Switzerland	45	40	45	46	46	45	51	52	51	50	56	53
Austria	30	29	36	37	36	35	39	42	43	44	45	51



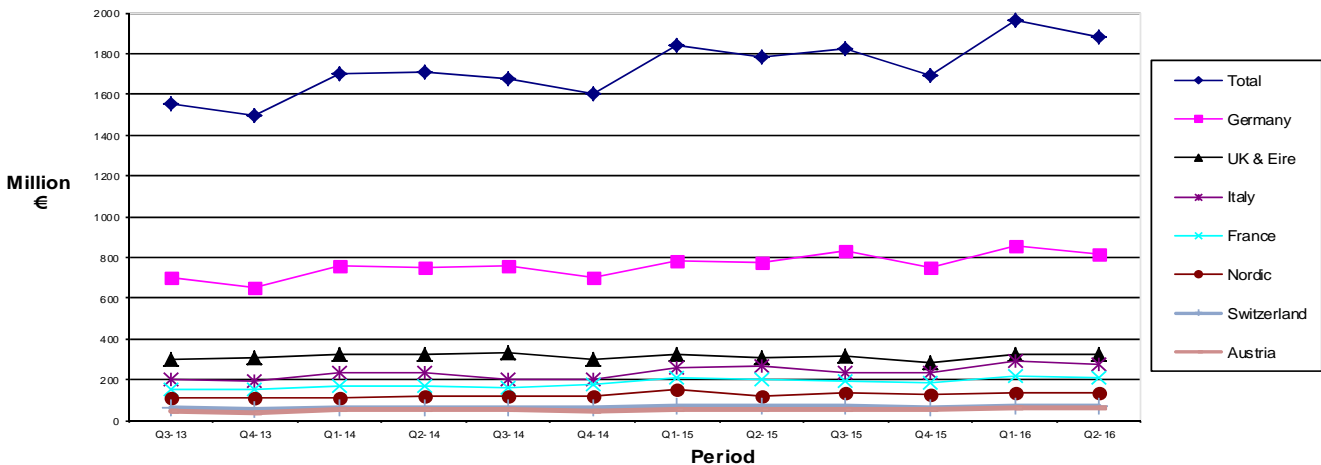
	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Total	213	197	236	224	223	211	241	232	230	220	254	253
Germany	104	96	114	108	111	103	111	109	114	109	119	119
UK & Eire	42	39	43	41	42	41	43	41	39	36	40	40
Italy	30	27	36	34	30	26	38	36	32	31	42	41
Nordic	7	8	8	8	9	8	10	8	8	8	9	8
France	19	17	23	22	21	22	27	25	23	22	29	29
Switzerland	6	5	6	6	6	5	7	7	7	7	7	8
Austria	5	5	5	5	5	5	6	6	6	6	7	8

Electromechanical & Other Components Billings Trend



	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Total	322	303	355	344	339	316	366	353	363	339	380	364
UK & Eire	104	98	111	105	109	101	115	108	107	98	108	107
Germany	124	112	128	124	125	112	129	125	138	125	141	129
Nordic	22	23	27	26	24	24	29	28	28	27	31	30
France	26	26	36	33	32	33	34	35	37	36	39	37
Italy	33	32	37	39	32	32	41	41	37	38	45	44
Switzerland	7	7	8	8	8	7	9	8	8	7	8	8
Austria	6	5	9	8	9	7	9	8	8	8	8	9

Total Electronic Components Billings Trend

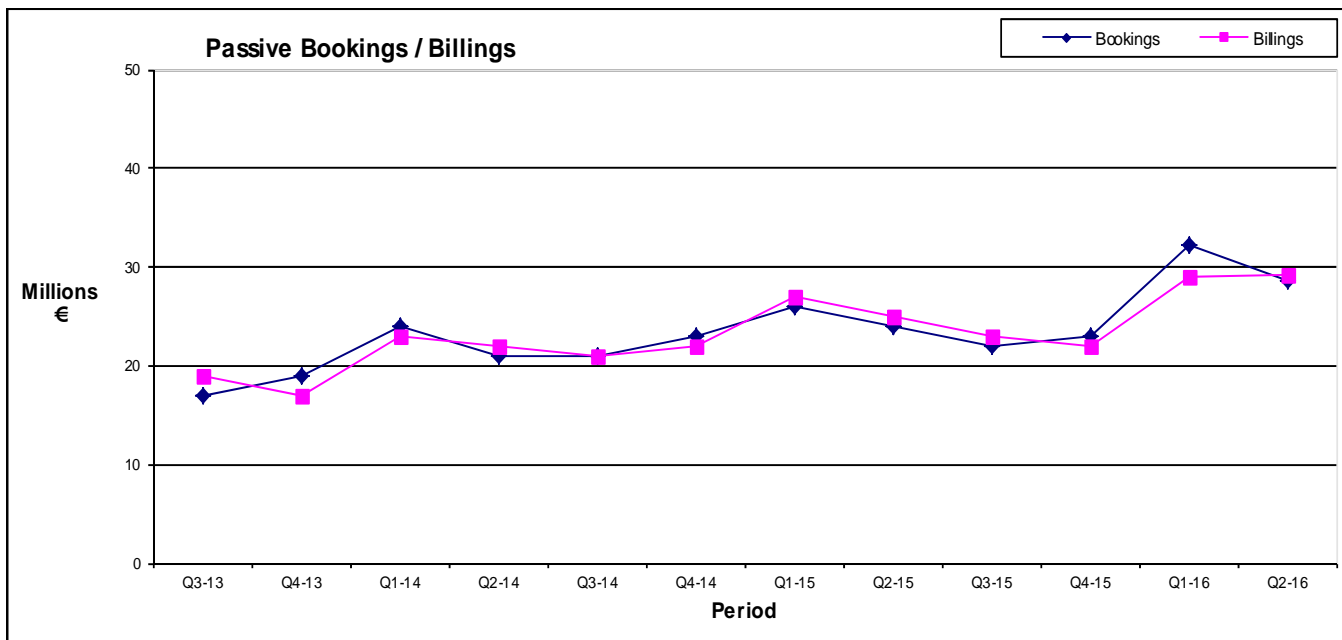


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Total	1550	1499	1701	1706	1674	1599	1844	1783	1827	1690	1961	1880
Germany	700	651	755	753	754	697	783	773	832	753	859	816
UK & Eire	296	308	320	324	329	300	327	304	312	284	323	320
Italy	199	193	231	236	201	204	255	265	231	231	294	277
France	149	148	172	166	162	172	206	201	189	183	220	207
Nordic	107	108	114	117	118	120	153	117	135	125	137	134
Switzerland	58	52	59	59	59	57	68	68	71	61	69	66
Austria	41	39	50	51	51	47	53	56	57	54	59	61

FRANCE

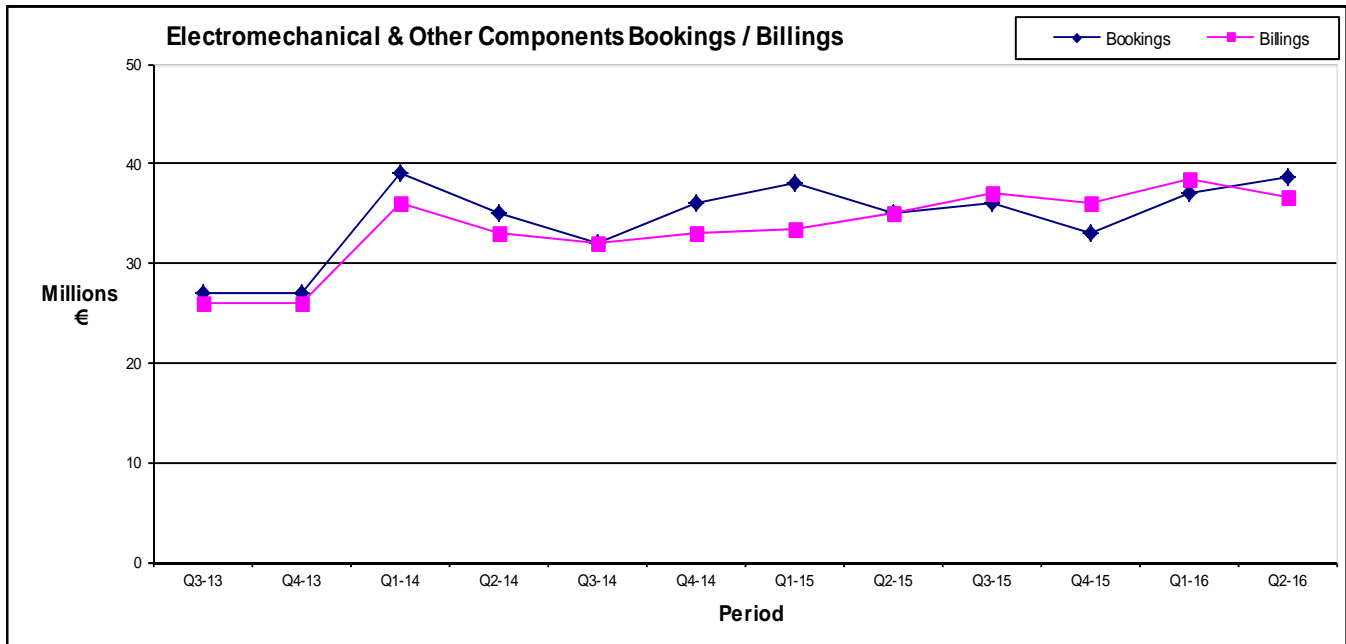


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	102	106	119	105	109	128	149	130	124	123	160	149
Billings	104	105	113	111	110	117	145	141	129	125	153	141

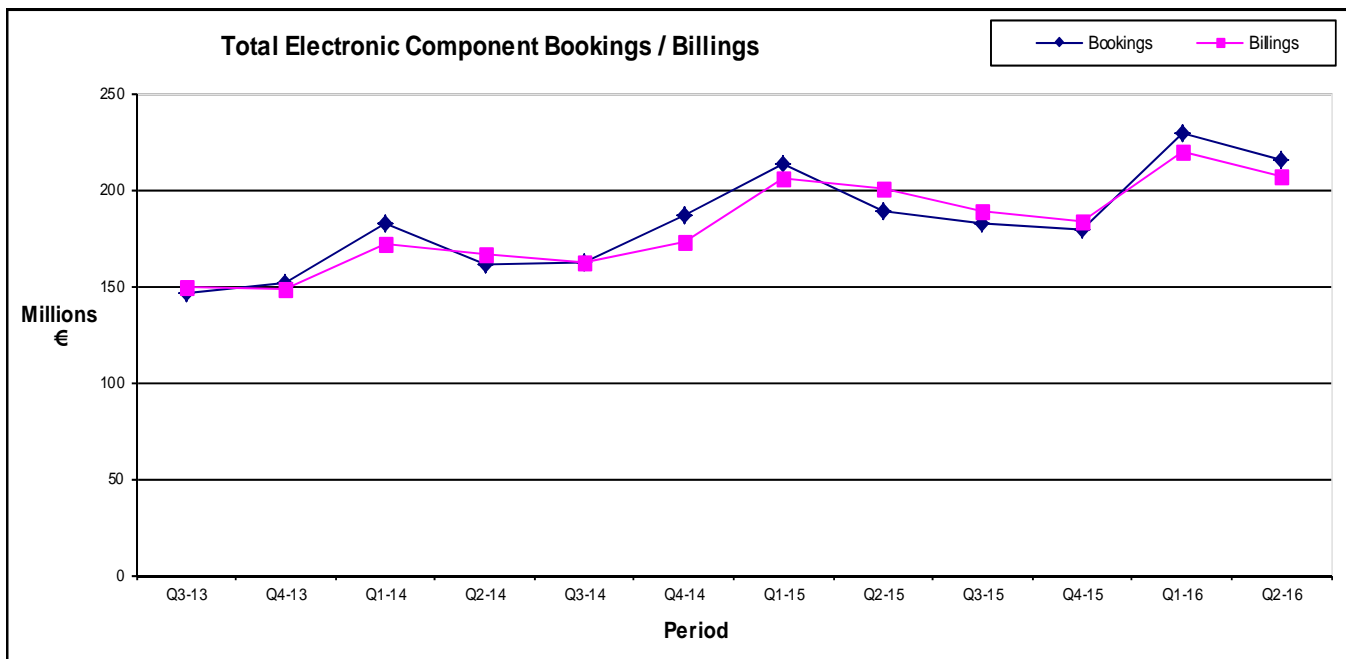


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	17	19	24	21	21	23	26	24	22	23	32	29
Billings	19	17	23	22	21	22	27	25	23	22	29	29

FRANCE

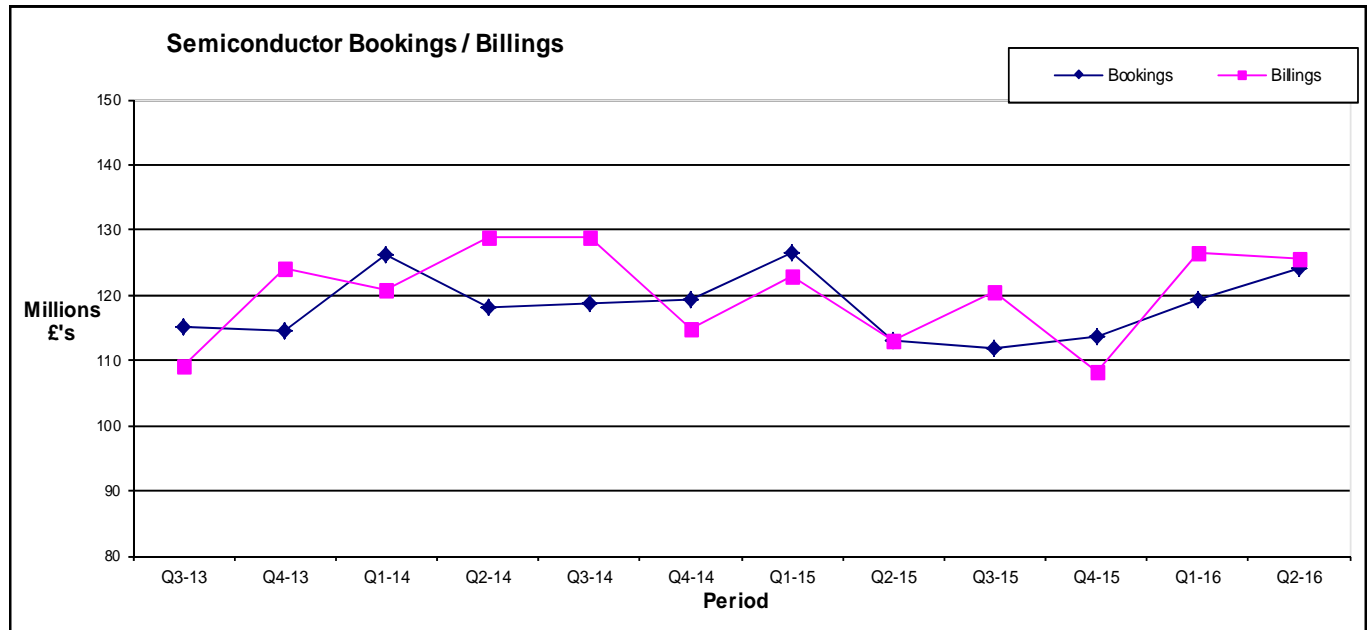


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	27	27	39	35	32	36	38	35	36	33	37	39
Billings	26	26	36	33	32	33	34	35	37	36	39	37

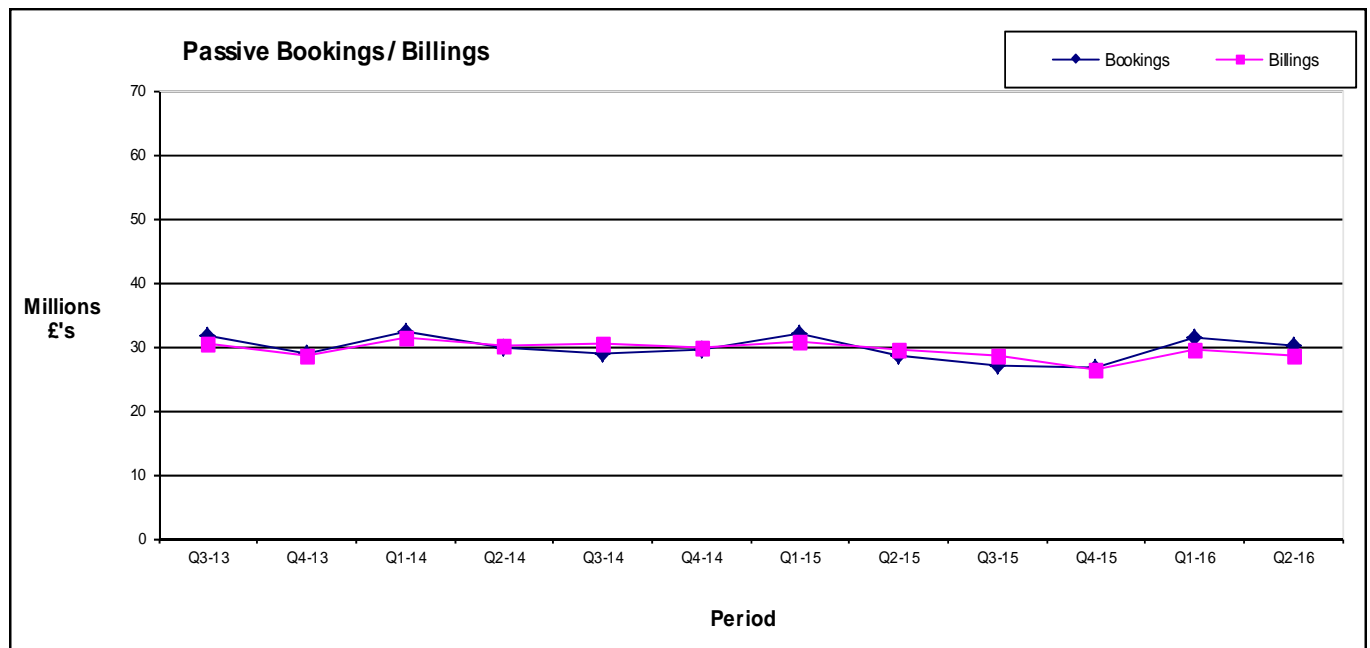


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	146	152	182	161	162	187	213	189	182	179	229	216
Billings	149	148	172	166	162	172	206	201	189	183	220	207

UK & Eire

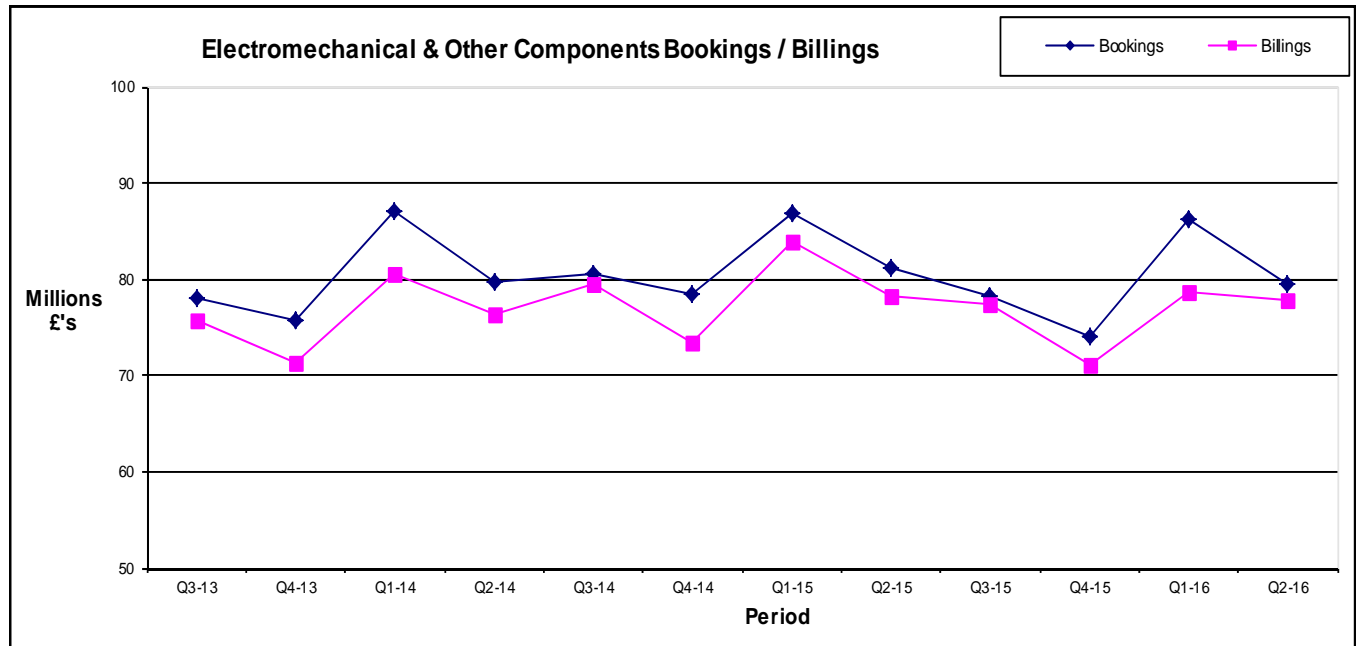


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	115	114	126	118	119	119	126	113	112	114	119	124
Billings	109	124	121	129	129	115	123	113	121	108	126	126

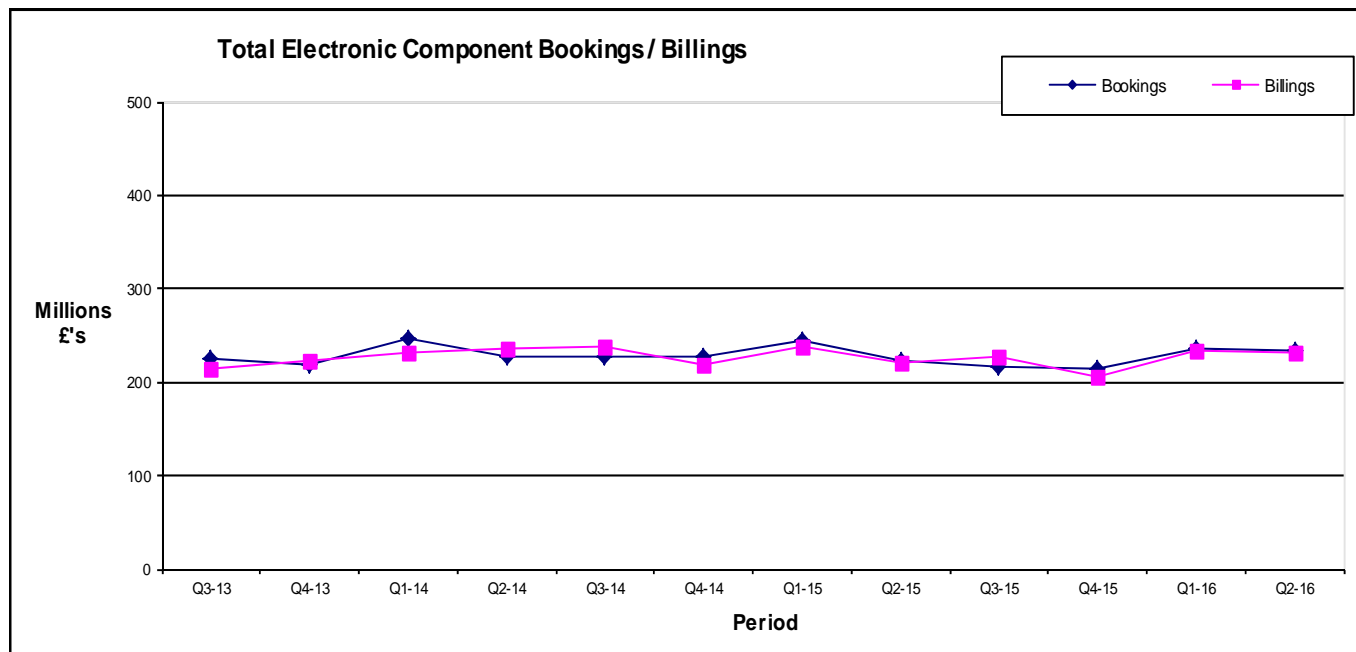


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	32	29	32	30	29	29	32	29	27	27	31	30
Billings	30	28	31	30	30	30	31	29	29	26	29	29

UK & Eire

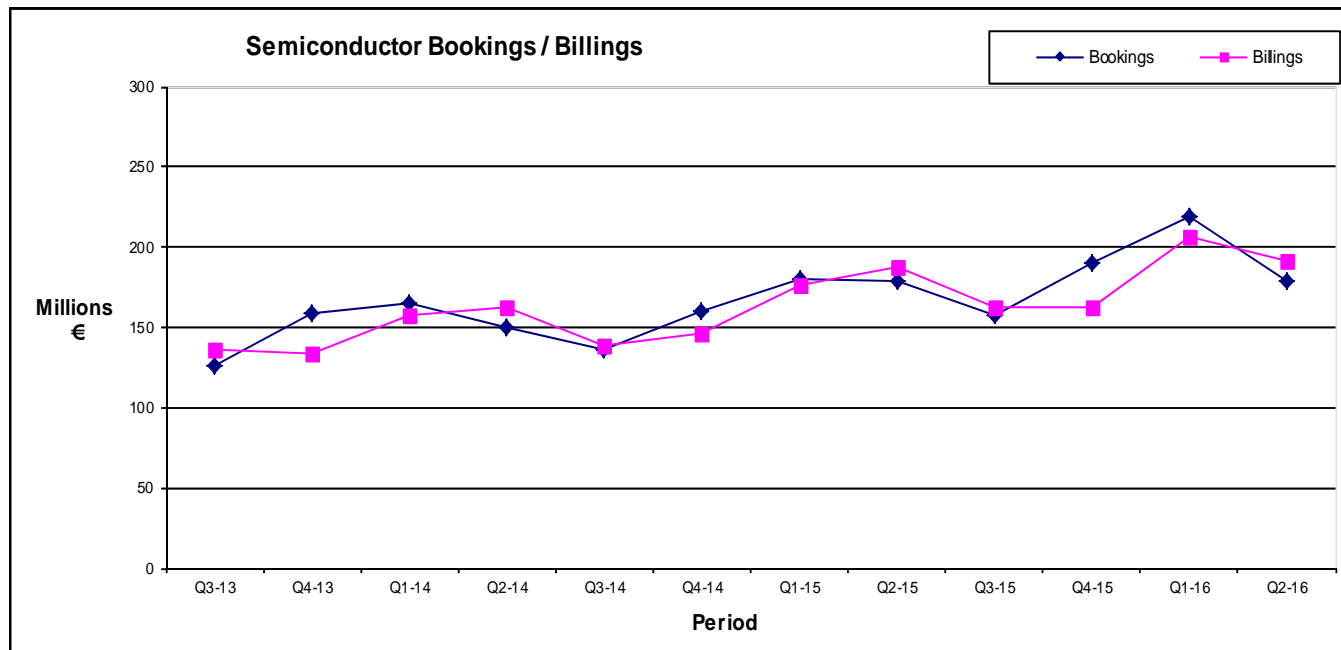


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	78	76	87	80	81	78	87	81	78	74	86	79
Billings	76	71	81	76	79	73	84	78	77	71	79	78

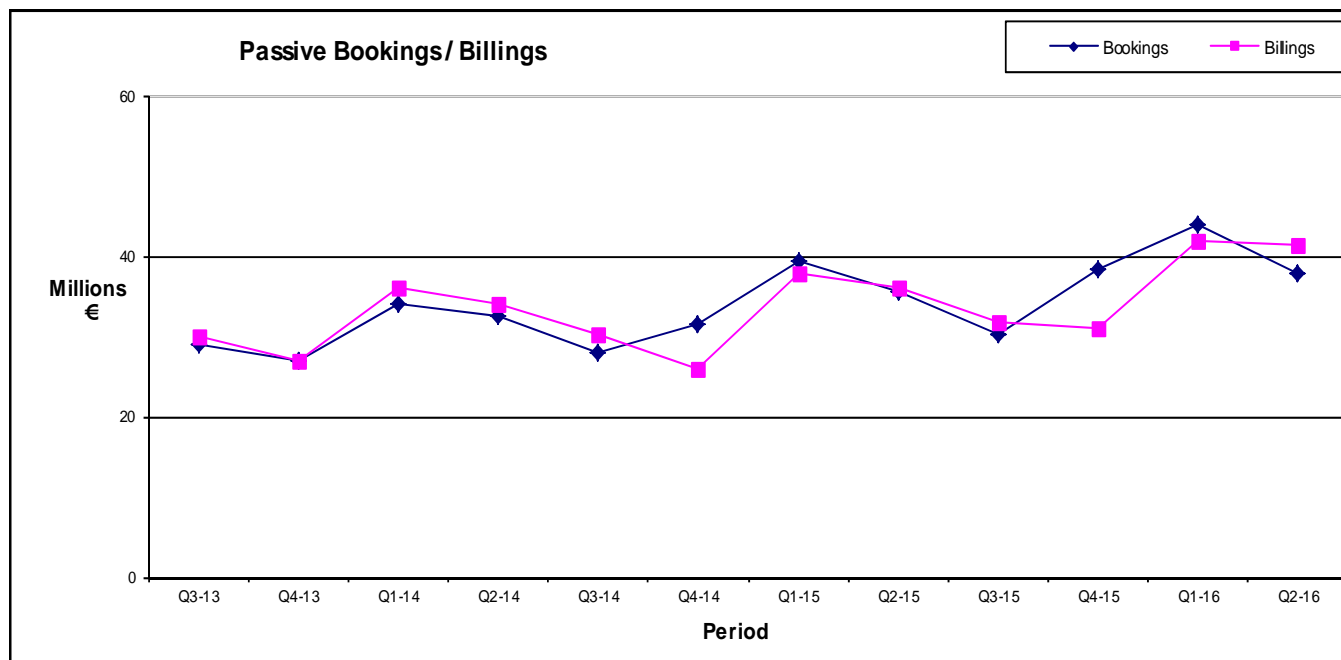


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	225	219	246	227	228	227	245	223	217	214	237	234
Billings	215	224	233	235	239	218	238	221	227	206	235	232

ITALY

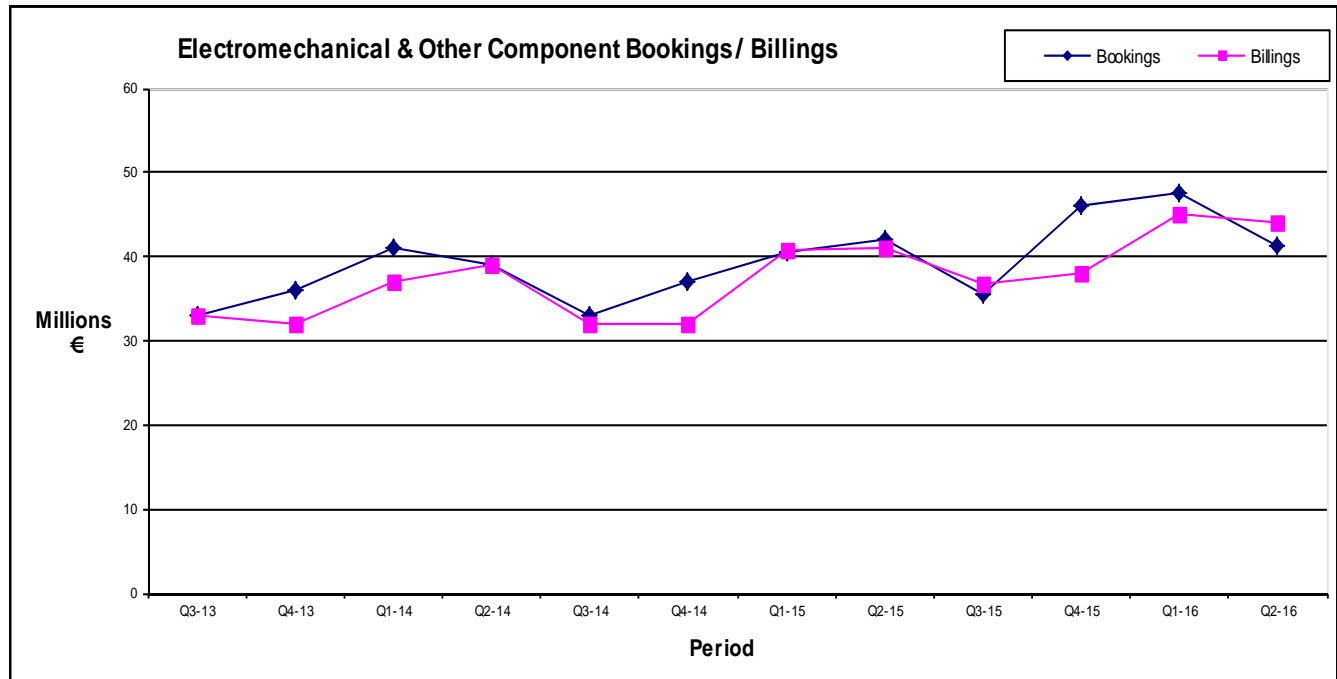


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	126	159	165	150	136	159	180	179	157	190	219	179
Billings	136	134	158	163	139	146	176	188	163	162	207	191

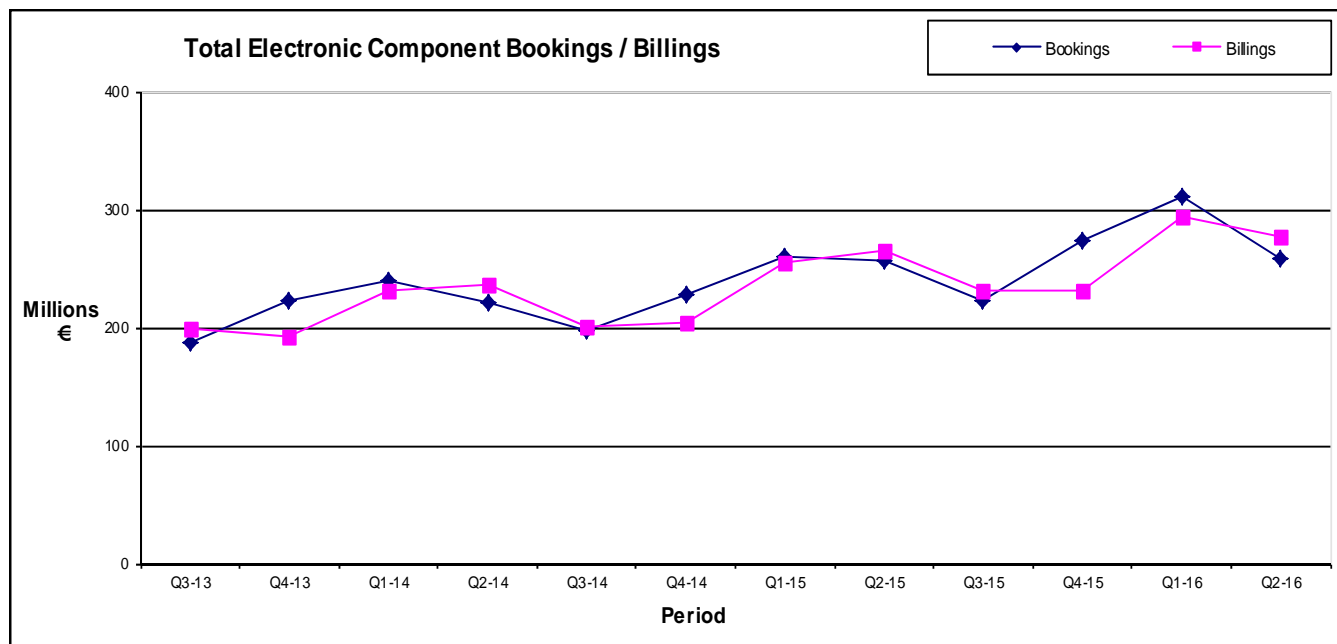


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	29	27	34	33	28	32	39	36	30	38	44	38
Billings	30	27	36	34	30	26	38	36	32	31	42	41

ITALY

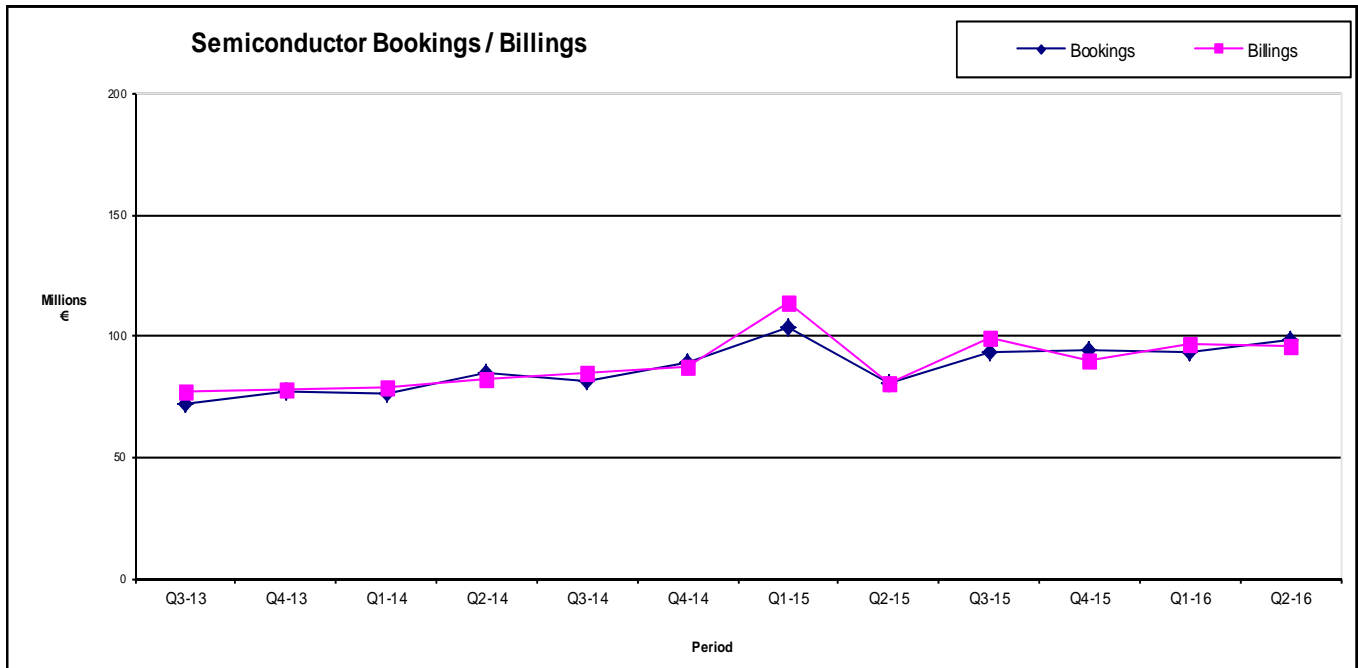


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	33	36	41	39	33	37	41	42	36	46	48	41
Billings	33	32	37	39	32	32	41	41	37	38	45	44

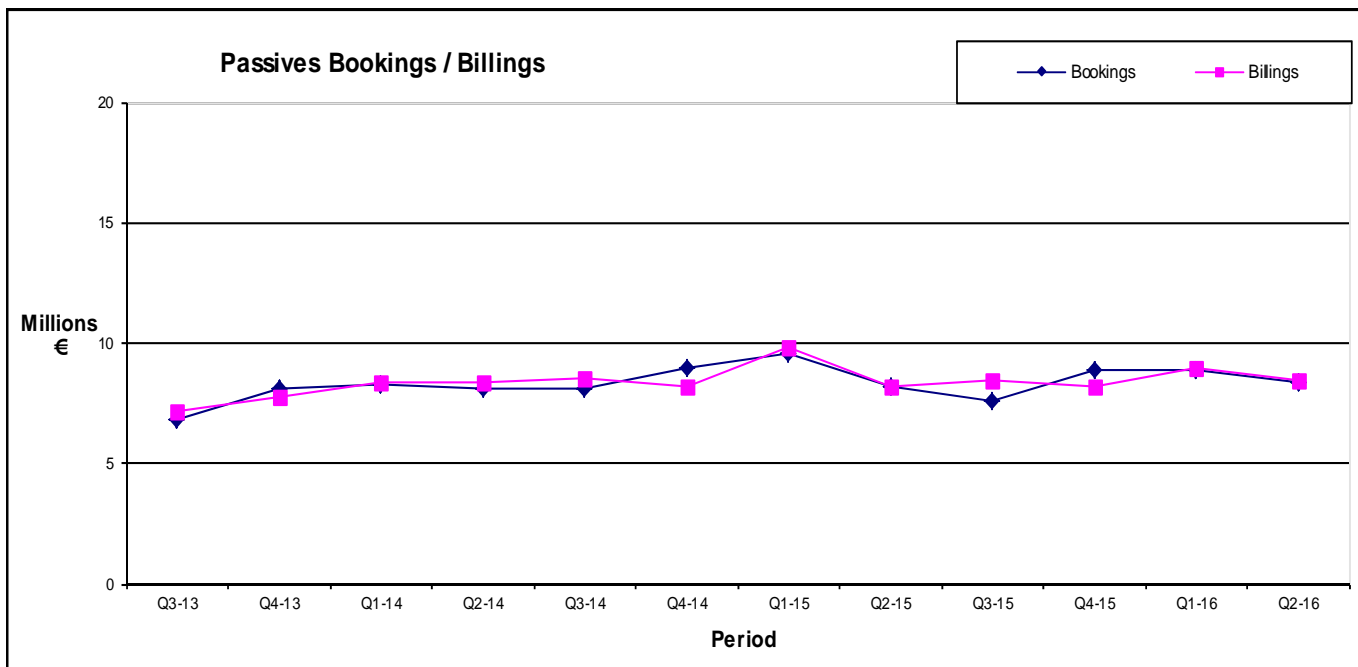


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	188	222	240	222	197	228	260	256	223	274	311	258
Billings	199	193	231	236	201	204	255	265	231	231	294	277

NORDIC

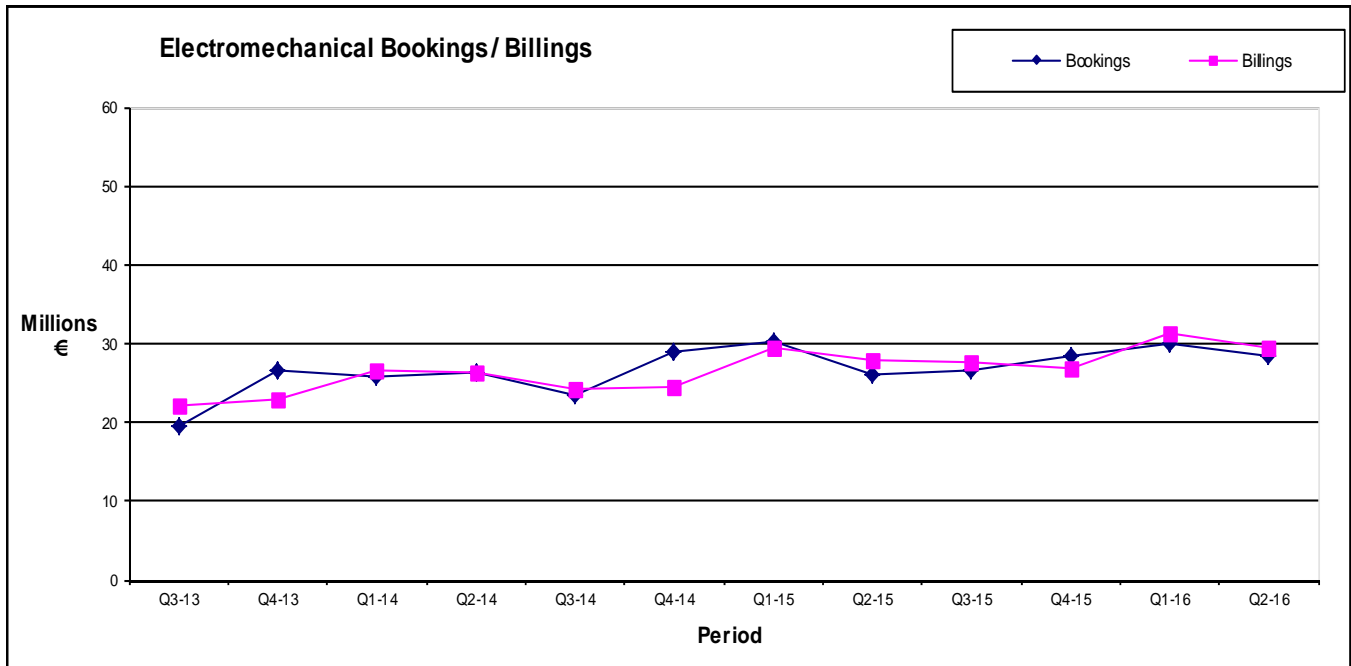


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	72	77	76	85	81	89	104	80	93	94	94	98
Billings	77	78	79	82	85	87	114	81	100	90	97	96



	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	7	8	8	8	8	9	10	8	8	9	9	8
Billings	7	8	8	8	9	8	10	8	8	8	9	8

NORDIC

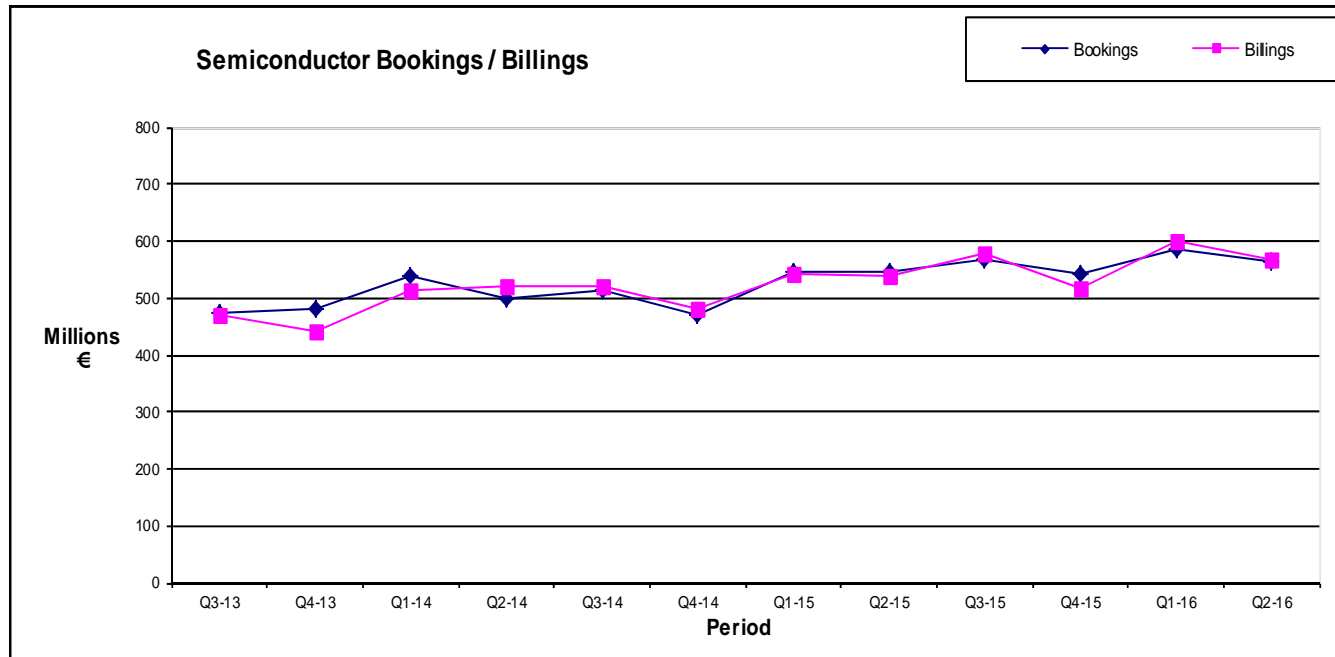


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	20	27	26	26	23	29	30	26	26	29	30	29
Billings	22	23	27	26	24	24	29	28	28	27	31	30

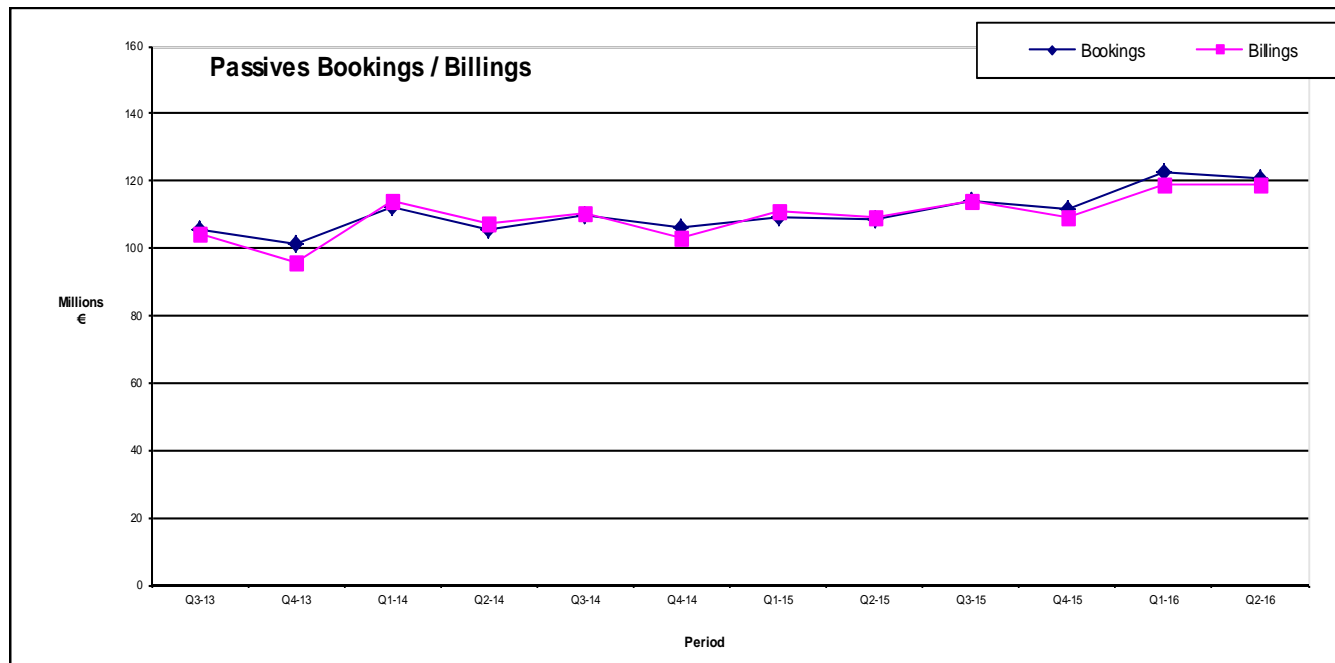


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	98	112	110	120	113	127	144	114	127	132	132	135
Billings	107	108	114	117	118	120	153	117	135	125	137	134

GERMANY

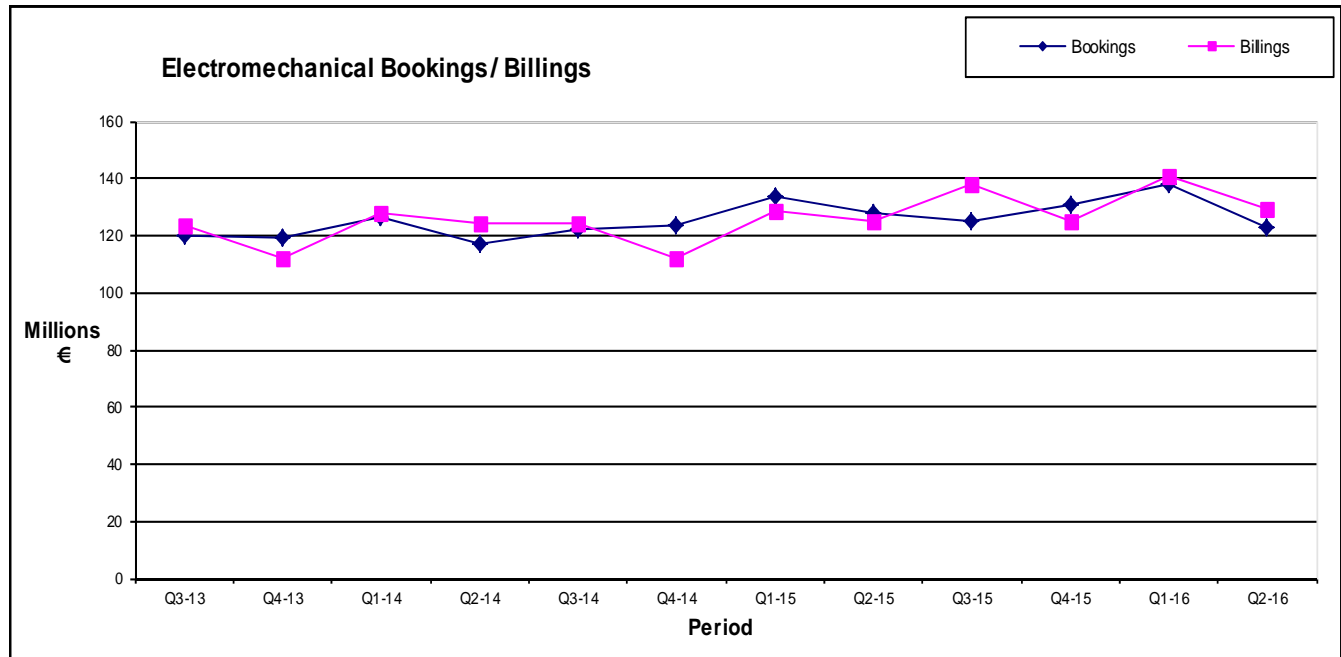


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	473	482	538	500	513	470	545	547	566	541	586	565
Billings	472	443	513	521	519	483	542	539	580	519	599	567



	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	106	101	112	106	110	106	109	109	114	112	122	121
Billings	104	96	114	108	111	103	111	109	114	109	119	119

GERMANY

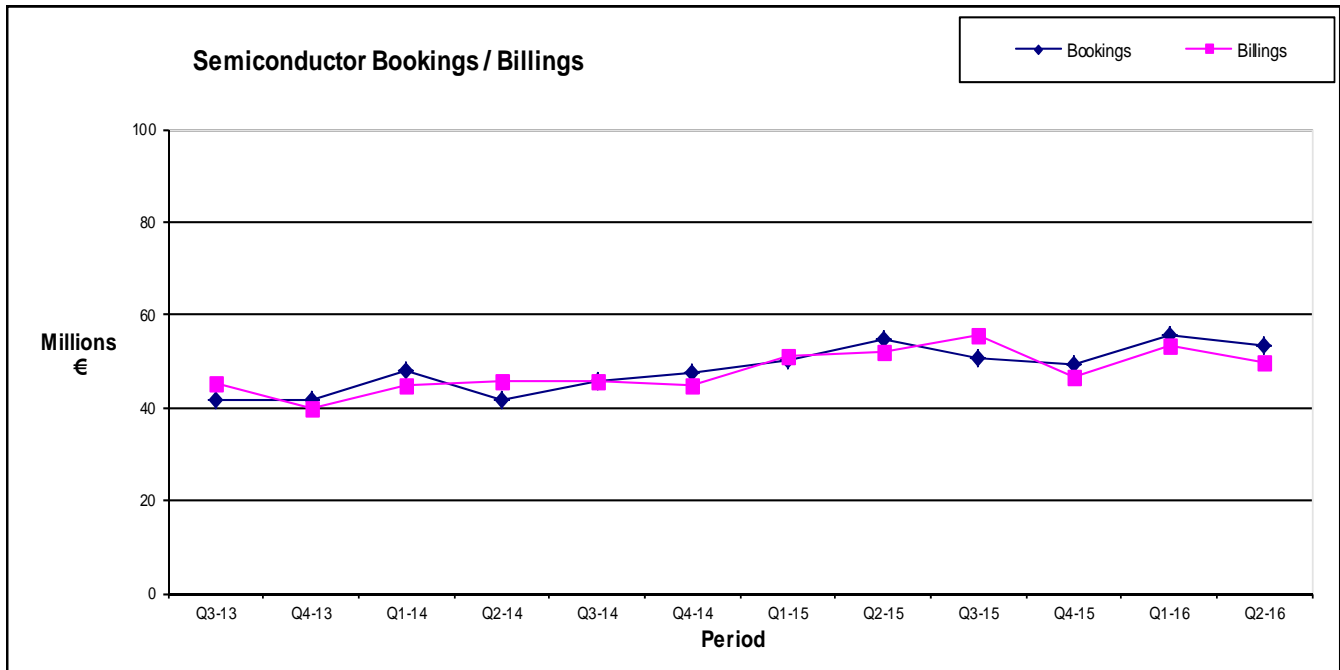


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	120	119	127	117	122	124	134	128	125	131	138	123
Billings	124	112	128	124	125	112	129	125	138	125	141	129

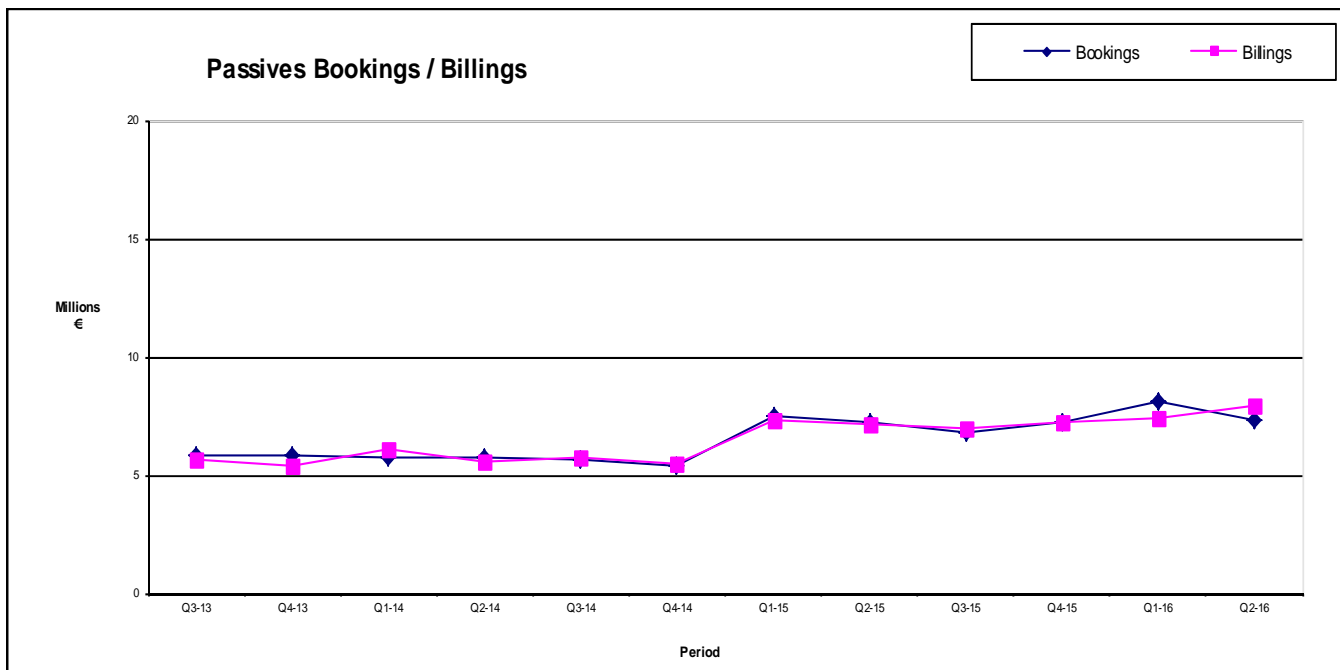


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	699	703	777	722	745	700	788	783	805	784	847	809
Billings	700	651	755	753	754	697	783	773	832	753	859	816

SWITZERLAND

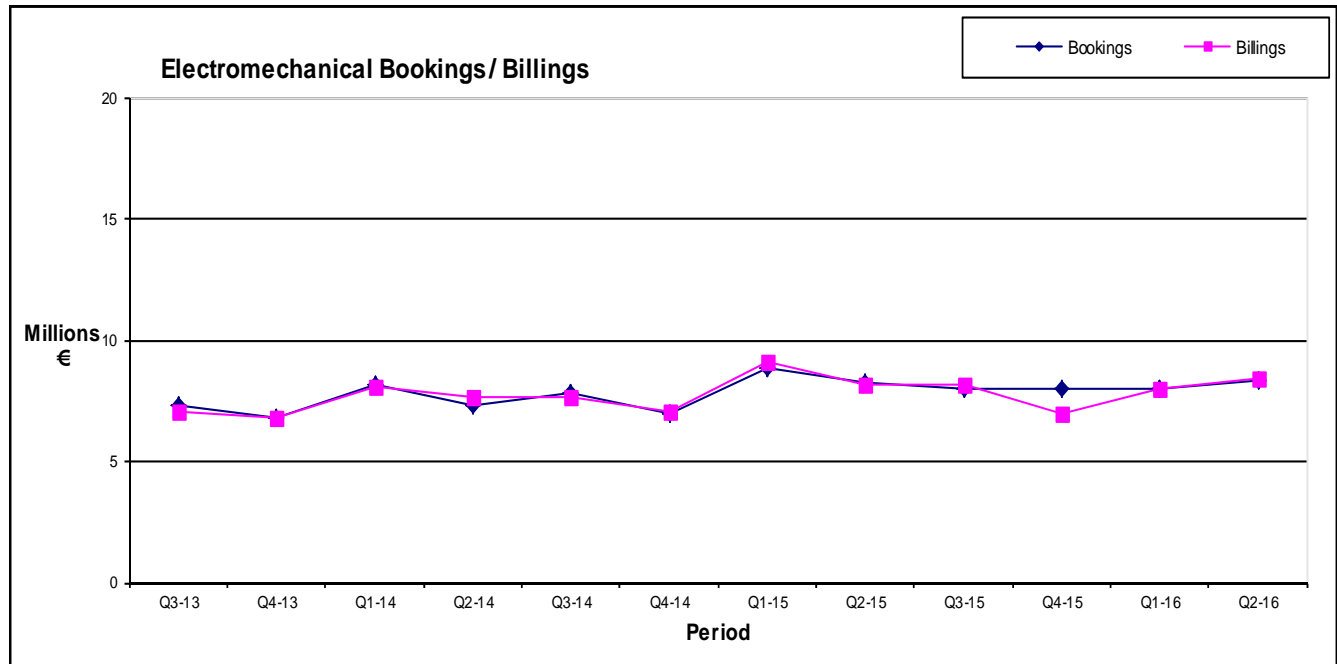


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	42	41	48	42	46	48	50	55	51	50	56	53
Billings	45	40	45	46	46	45	51	52	55	47	53	50



	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	6	6	6	6	6	5	7	7	7	7	8	7
Billings	6	5	6	6	6	5	7	7	7	7	7	8

SWITZERLAND

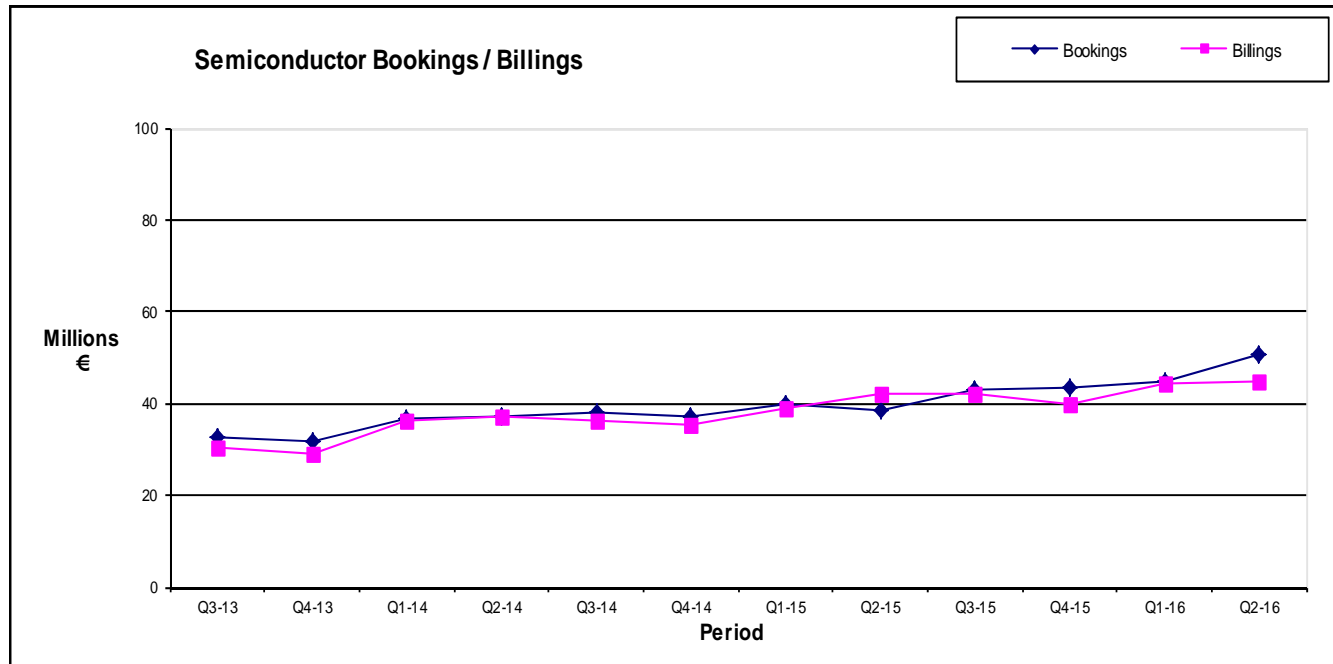


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	7	7	8	7	8	7	9	8	8	8	8	8
Billings	7	7	8	8	8	7	9	8	8	7	8	8

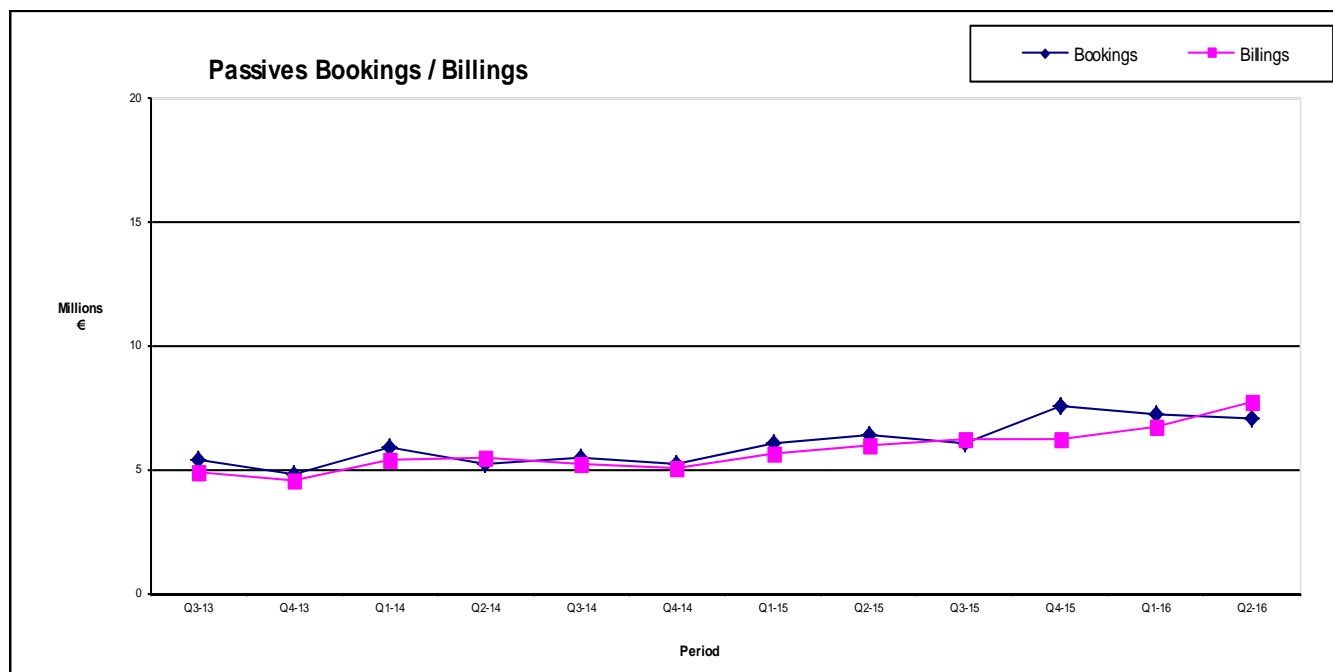


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	55	54	62	55	59	60	67	70	66	65	72	69
Billings	58	52	59	59	59	57	68	68	71	61	69	66

AUSTRIA

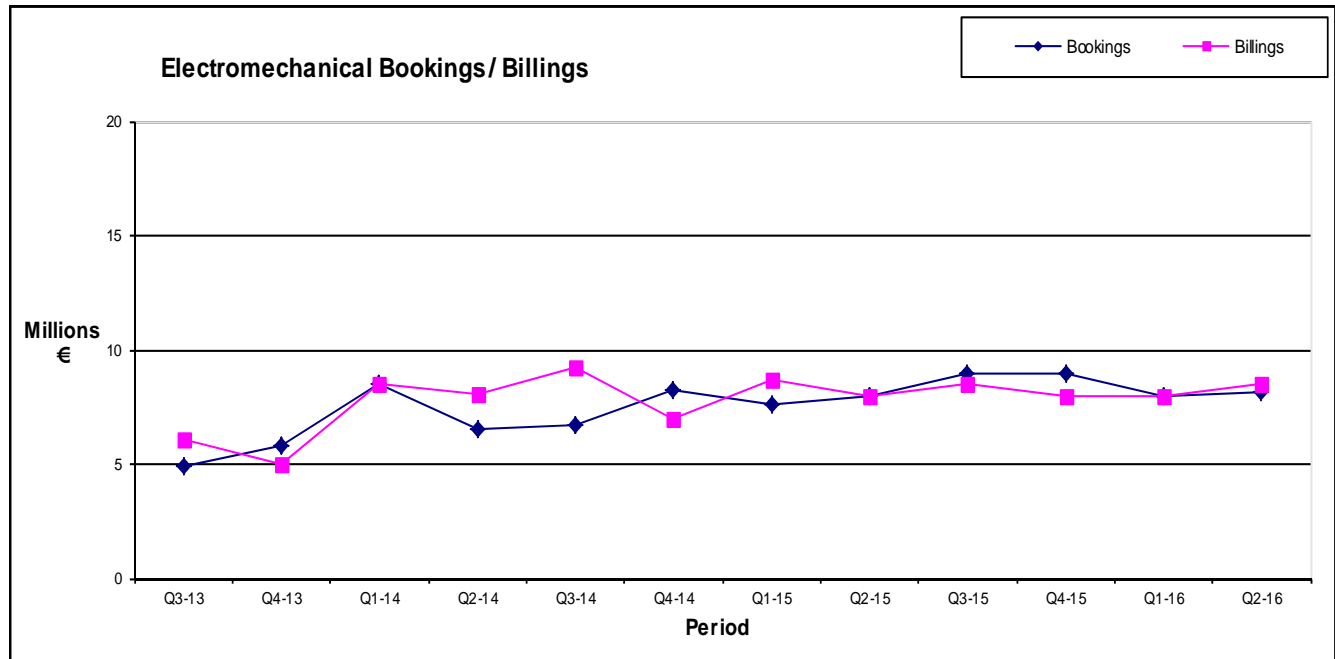


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	33	32	37	37	38	37	40	39	43	44	45	51
Billings	30	29	36	37	36	35	39	42	42	40	44	45

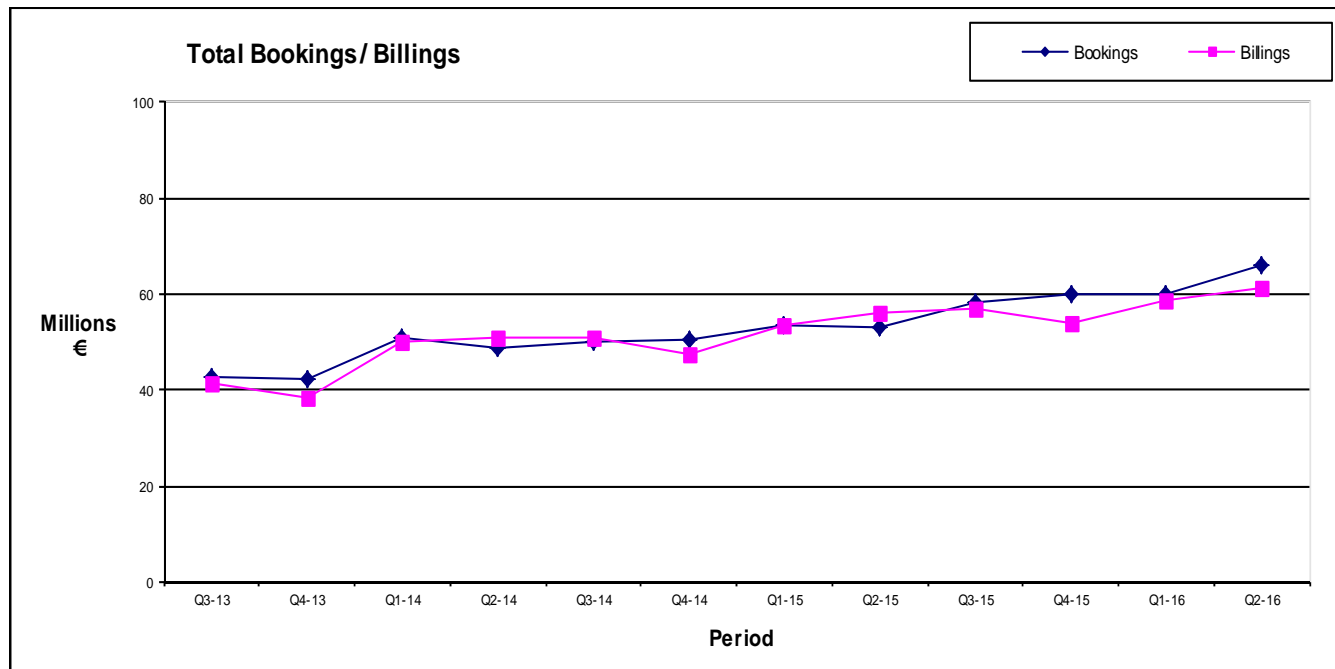


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	5	5	6	5	5	5	6	6	6	8	7	7
Billings	5	5	5	5	5	5	6	6	6	6	7	8

AUSTRIA

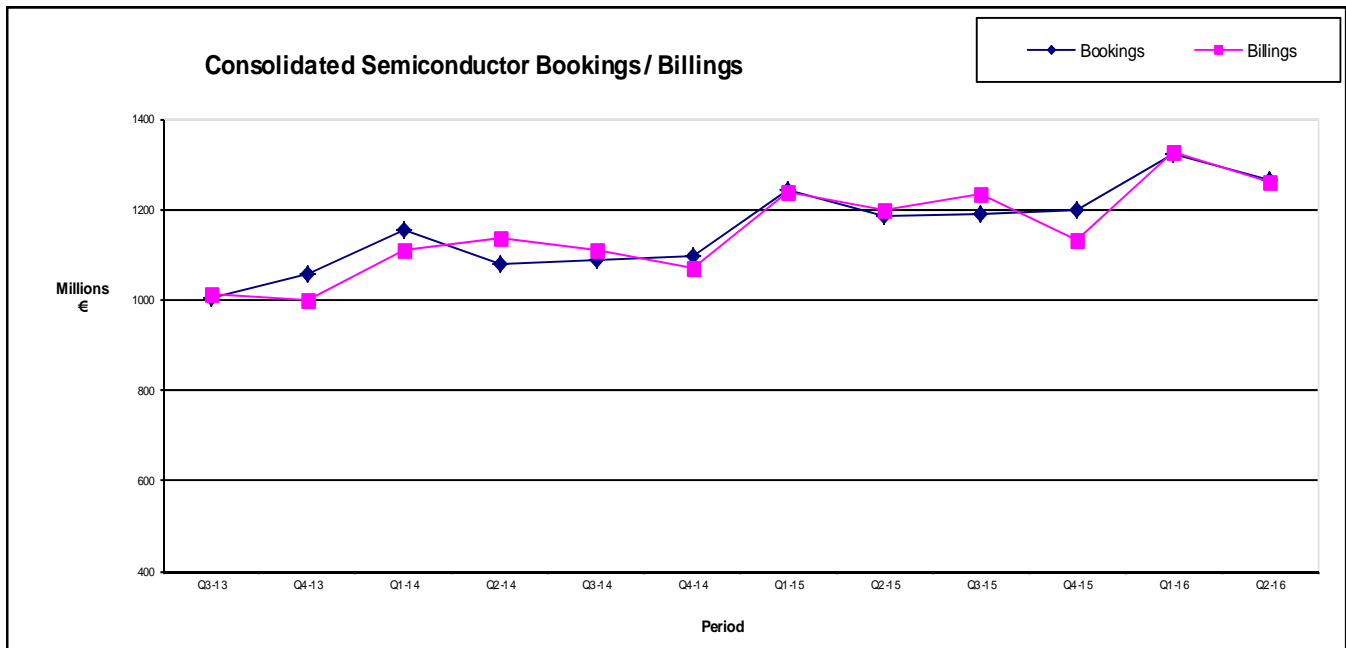


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	5	6	9	7	7	8	8	8	9	9	8	8
Billings	6	5	9	8	9	7	9	8	8	8	8	9

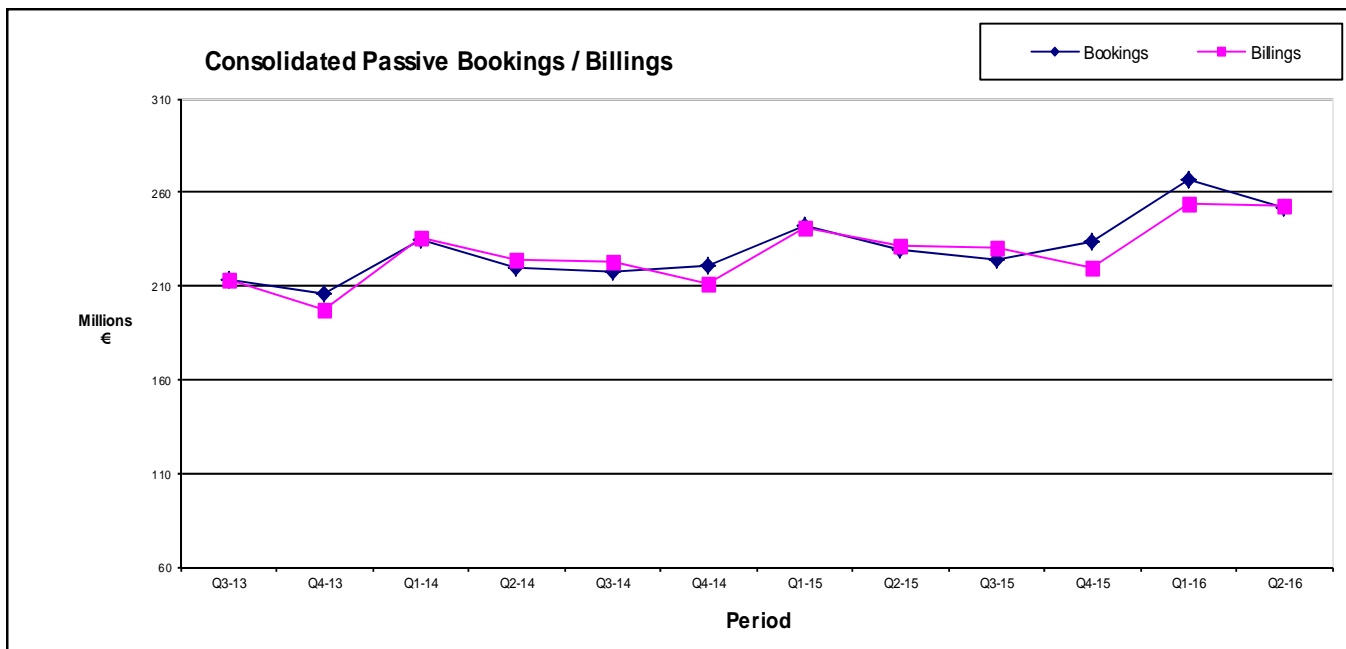


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	43	42	51	49	50	50	53	53	58	60	60	66
Billings	41	39	50	51	51	47	53	56	57	54	59	61

CONSOLIDATED (FRANCE, UK & EIRE, ITALY, NORDIC, GERMANY, SWITZERLAND and AUSTRIA) €s

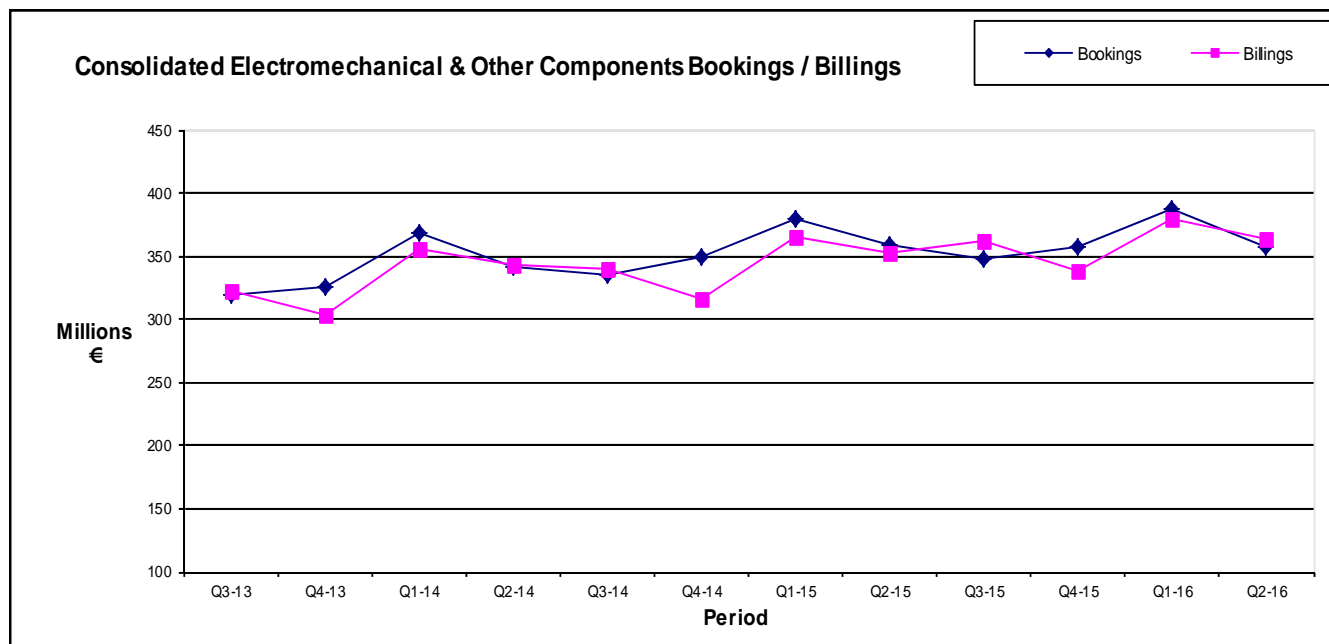


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	1006	1055	1157	1081	1086	1096	1242	1184	1188	1198	1324	1266
Billings	1015	999	1110	1138	1112	1072	1237	1199	1235	1131	1327	1263

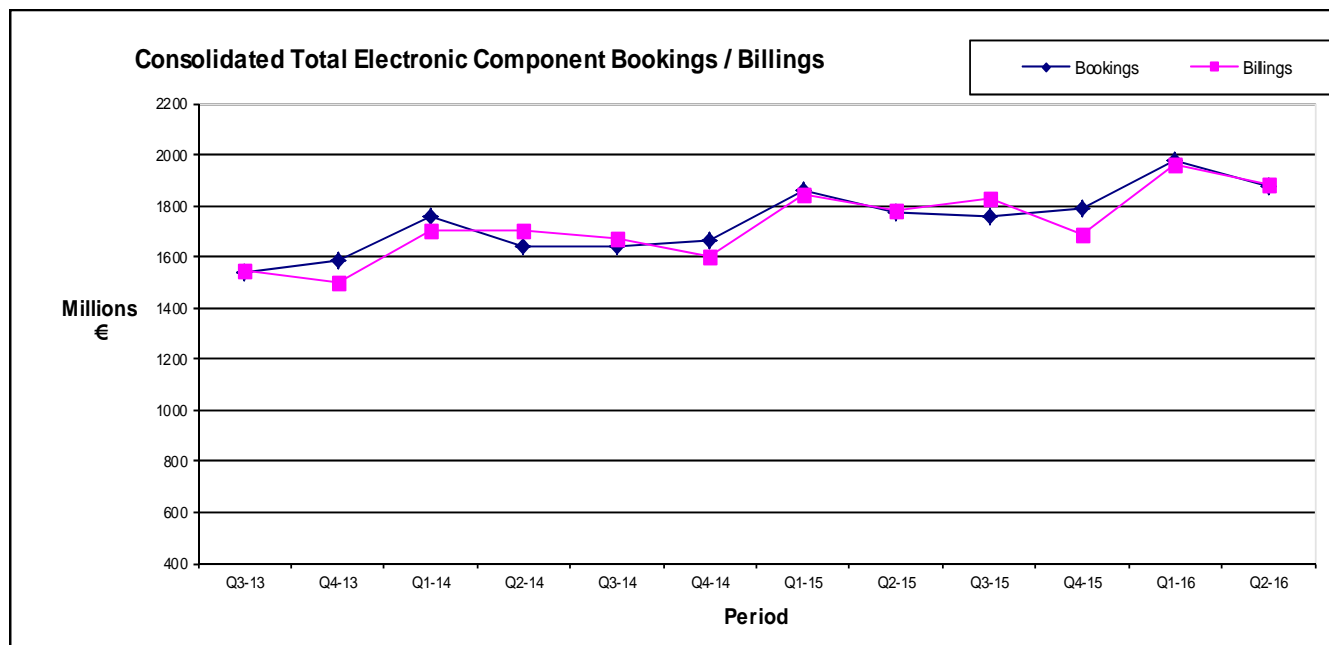


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	213	206	235	219	218	221	242	229	224	234	266	252
Billings	213	197	236	224	223	211	241	232	230	220	254	253

CONSOLIDATED (FRANCE, UK & EIRE, ITALY, NORDIC, GERMANY, SWITZERLAND and AUSTRIA) €s

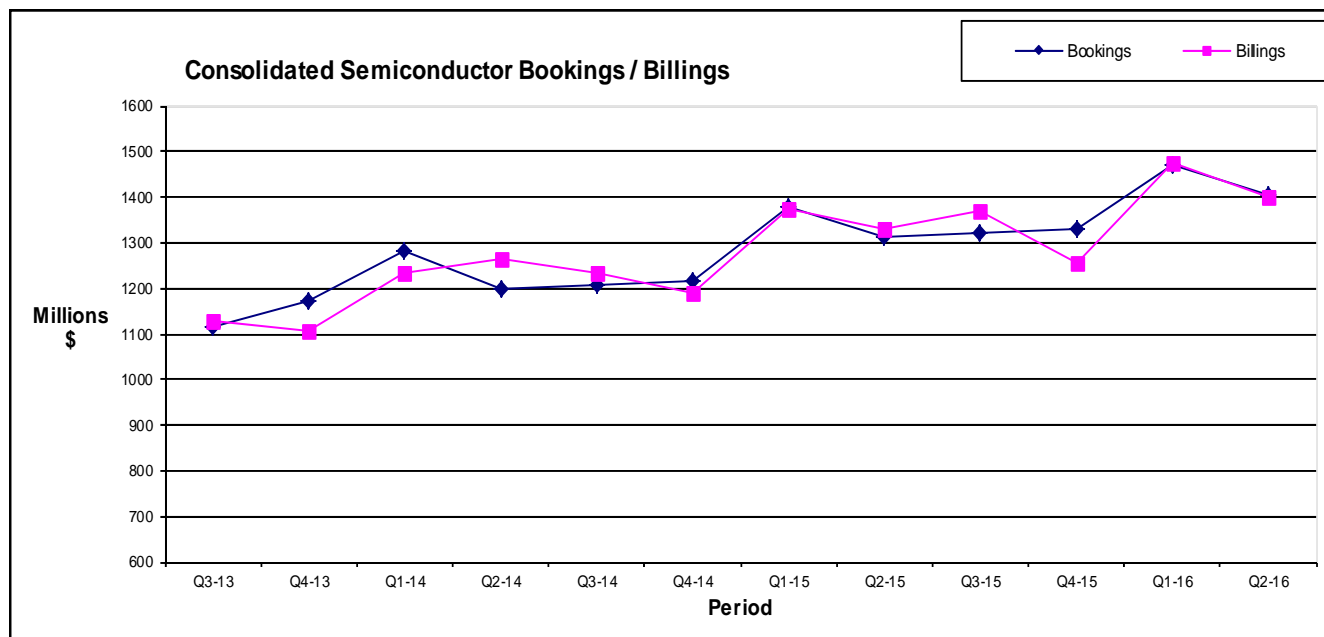


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	319	326	369	341	336	349	379	359	348	358	388	357
Billings	322	303	355	344	339	316	366	353	363	339	380	364

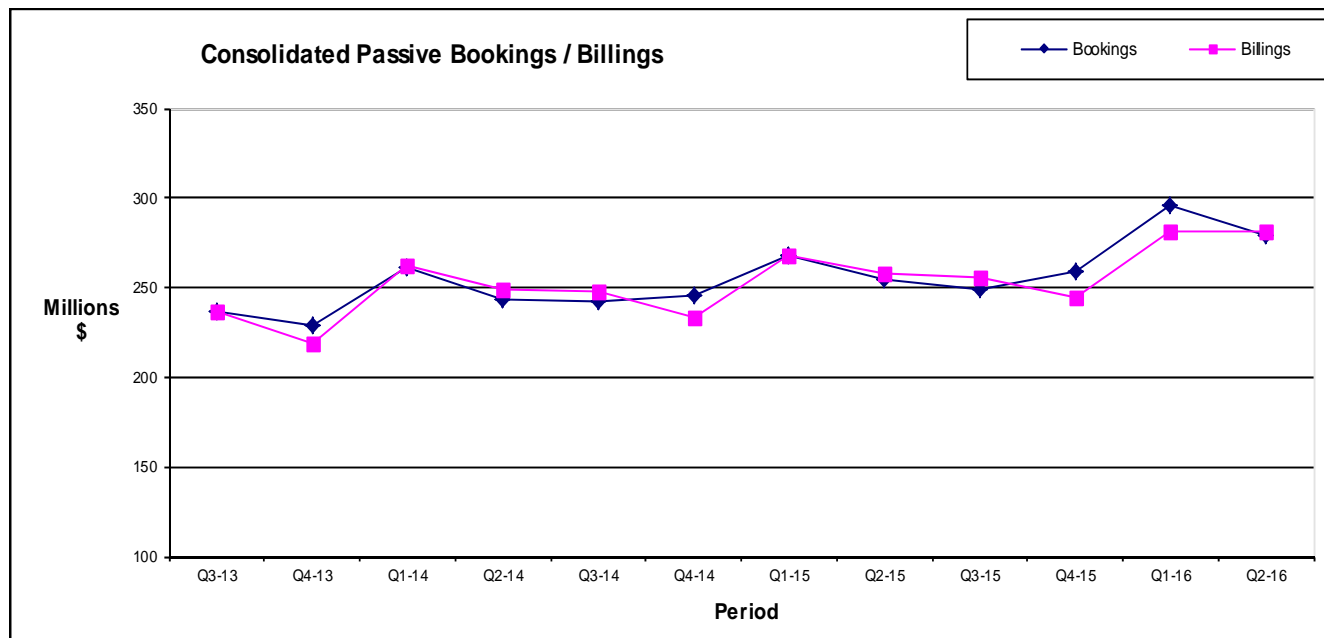


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	1538	1587	1761	1641	1640	1666	1863	1773	1760	1789	1978	1875
Billings	1550	1499	1701	1706	1674	1599	1844	1783	1827	1690	1961	1880

CONSOLIDATED (FRANCE, UK & EIRE, ITALY, NORDIC, GERMANY, SWITZERLAND and AUSTRIA) \$'s

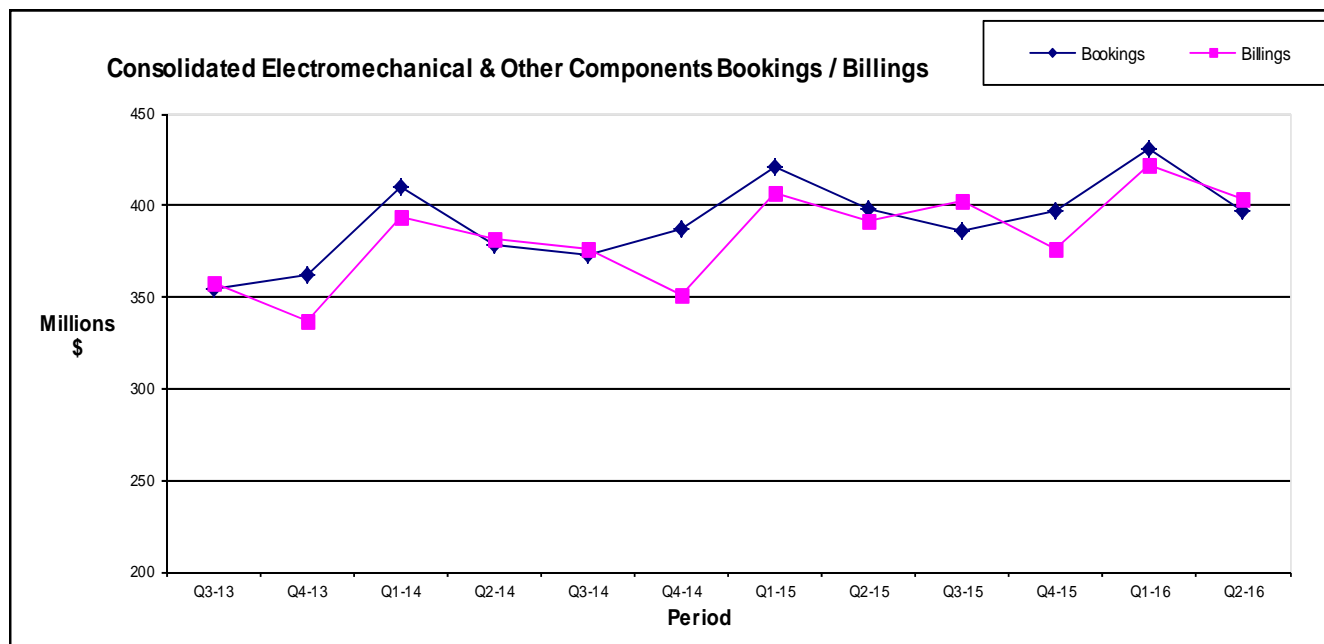


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	1117	1172	1284	1200	1206	1217	1379	1315	1319	1330	1470	1406
Billings	1126	1109	1233	1264	1235	1190	1373	1331	1371	1256	1473	1402

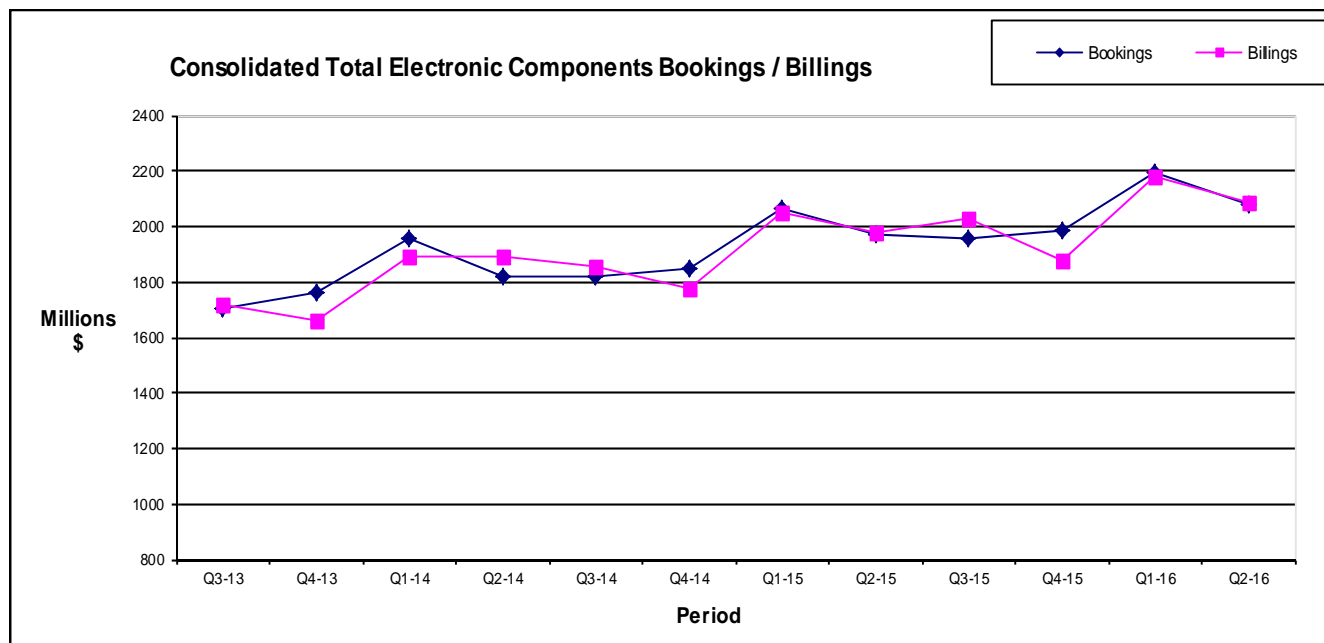


	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	237	229	261	243	242	246	268	255	249	259	296	279
Billings	236	219	262	249	248	234	268	258	255	244	282	281

CONSOLIDATED (FRANCE, UK & EIRE, ITALY, NORDIC, GERMANY, SWITZERLAND and AUSTRIA) \$'s



	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	355	362	410	378	373	387	421	399	386	397	430	397
Billings	358	337	394	382	377	351	406	392	403	376	422	404



	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16
Bookings	1708	1762	1955	1822	1821	1850	2068	1968	1954	1986	2196	2082
Billings	1721	1664	1889	1894	1859	1775	2048	1980	2029	1877	2177	2087